

# Hostage Negotiator Certification Phase 2

## Instructors:

**Mark Lowther** is a US Marine Corps veteran. Lt. Lowther has 30 years in public safety. Mark is dual POST certified in Utah as a correctional officer and a Law Enforcement officer having served most of his career in enforcement.

His background is varied and diverse. He has served as a SWAT hostage negotiator for a major portion of his career. His background and experience come from serving on two Metro SWAT teams. Lt. Lowther has experience on all levels of negotiations from tech to negotiation team leader. He has personally been involved in numerous threatened suicide and SWAT negotiations including barricaded gunmen and hostage incidents. Lt. Lowther also served 10 years as a Crisis Intervention Team (CIT) officer, instructor and training coordinator.

Lt. Lowther has spent a major portion of his career in assignments involving crisis negotiation, suicide intervention, verbal de-escalation, peer support, Autism awareness, and mental illness. He has instructed law enforcement locally, nationally, and internationally on those topics. In addition to his law enforcement training, he has received specialized training in crisis counseling and Psychological First Aid. He currently volunteers working a crisis hotline.

Lt. Lowther was named by the Utah Tactical Officers Association as the 2012 Crisis Negotiator of the year. Some of his experiences in SWAT negotiations are featured in the book "Crisis Cops 2".

Lt. Lowther served as part of the Public Safety Law Enforcement Unit assigned to the 2002 Salt Lake Winter Olympics. He has also served on a federal task force as a sworn Special Deputy United States Marshal. Mark although retired from full time law enforcement, continues to serve part time in law enforcement with multiple agencies.

**James Arey** graduated from Florida State University with a Doctorate Degree in Counseling and Psychology. He is a 31-year law enforcement veteran, retiring from the New Orleans Police Department in 2009. Jim spent 20 years as Commander of the NOPD SWAT Crisis Negotiation Team. He currently works for the Jefferson Parish Sheriff's Office, serving as commander of the SWAT Crisis Negotiation Team and as a Case Manager in the Violent Subjects Unit. Jim is a U.S. Army veteran, achieving the rank of Captain and served in the Republic of Vietnam (1967-1968) in the 25 Infantry/44 Medical Brigade. He is an adjunct professor at Loyola University in New Orleans where he teaches Forensic Pathology and Crisis Intervention.

### Legal and Liability Risk Management Institute

700 N. Carr Rd., # 595  
Plainfield, IN 46168

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February 27, 28, March 1, 2 & 3, 2023 • Urbana, Illinois



## Legal & Liability Risk Management Institute

### ILEAS Training Center

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James R. Alsup, *Director*

Training Seminar

# Hostage Negotiator Certification Phase 2

Instructors:

**Mark Lowther**, (Retired)  
Weber County Sheriff's Office • Ogden, Utah

**James "Doc" Arey**, Ph.D., LPC  
Jefferson Parish Sheriff's Office • Harvey LA



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# Hostage Negotiator Certification Phase 2

## Course Description:

LLRMI has developed a certification process to meet the needs of Law Enforcement Crisis/Hostage Negotiators/Teams. The course builds on the concepts, theories, and application of the LLRMI Basic Crisis/Hostage Negotiations Course and will include such topics as negotiation with school shooters, sovereign citizens, and psychopaths. Challenging environments will also be discussed such as jail/prison settings. The training is intended to provide the most up-to-date and generally accepted practices in the field of crisis/hostage negotiation.

**This is a Tested Training Class.** Each student will be evaluated on their ability to fulfill duties as a member of a negotiation team during role play exercises. A 30-question test-based on topics covered in the Basic and Certification courses will be given. A Passing Score of 80% or greater is required to successfully complete the course and advance to the essay portion for certification. Students will become certified after successfully completing the Certification Course AND submitting a 500-word minimum essay on a selected topic from a list provided. **Certification is valid for three years.**

- Upon successful completion of the Certification Course students will receive a certificate confirming their status as a Certified Crisis/hostage negotiator. (Valid for three years)
- Wallet size certification card.

## Recertification Process:

Complete **one** of the following.

- On-line refresher training and written testing.
- Attend an LLRMI Hostage negotiation conference.
- Retake the Certification Course.

## Course Objectives:

Crisis/Hostage Negotiation Certification course is a continuation of the LLRMI Crisis/Hostage Negotiation Basic course. The course builds on the concepts, theories, and application of Crisis/Hostage Negotiations.

### The Certification Course Will Provide Comprehensive Training in the Following Areas:

1. Student will be able to list the two most common psychiatric disorders in calls for service.
2. Student will be able to discuss the emotional needs of psychiatric disorders.
3. Student will be able to describe the importance of the emotional needs of PTSD as it relates to negotiations.
4. Student will be able to list the basic elements (behaviors) in active listening.
5. Student will be able to discuss the possible value of having a Chaplain as a negotiation team member.
6. Student will be able to discuss the emotional needs of the "Five S's" and possible negotiation techniques with each of them.
7. Students will learn the unique characteristics of negotiation in the correctional (jail/prison) setting.
8. Students will learn case law and court rulings that relate to and affect Crisis/Hostage negotiations.
9. Students will learn the factors and observations in evaluating and establishing a threat/risk assessment of the incident, charting, and updating the assessment.
10. Role play scenarios where students will work as a team using all concepts learned in the Basic and Certification Courses.

### NOTE:

To qualify to take the Certification Course, you must have completed a Basic Crisis/Hostage Negotiation course.

## Seminar Agenda

# Hostage Negotiator Certification Phase 2

February 27, 28, March 1, 2 & 3, 2023 • Urbana, Illinois

## Monday, February 27, 2023—James Arey

8:00 a.m.—8:30 a.m.	<b>Registration and Material/Course Manual Hand-out</b>
8:30 a.m.—9:00 a.m.	Welcome and Introduction Homework Assignments Discussed
9:00 a.m.—10:00 a.m.	Most Common Psychiatric Disorders in Calls for Service
10:00 a.m.—12:00 p.m.	Emotional Needs of Psychiatric Disorders
12:00 p.m.—1:00 p.m.	<b>Lunch (On Your Own)</b>
1:00 p.m.—2:00 p.m.	Emotional Needs of PTSD as it Relates to Negotiations
2:00 p.m.—3:00 p.m.	Psychopathy Overview
3:00 p.m.—5:00 p.m.	Negotiation Strategies with Barricaded Mental Subjects.

## Tuesday, February 28, 2023—James Arey

8:00 a.m.—9:00 a.m.	Basic Elements (Behaviors) in Active Listening
9:00 a.m.—12:00 p.m.	The Emotional Needs of the "Five S's" and Possible Negotiation Techniques with Each of Them
12:00 p.m.—1:00 p.m.	<b>Lunch (On Your Own)</b>
1:00 p.m.—5:00 p.m.	Tabletop Class Discussion on Strategies and Techniques in Negotiation with the "Five S's"

## Wednesday, March 1, 2023—Mark Lowther

8:00 a.m.—12:00 p.m.	Negotiation Challenges and Strategies in the Corrections Setting
12:00 p.m.—1:00 p.m.	<b>Lunch (On Your Own)</b>
1:00 p.m.—3:00 p.m.	Case Law and Court Rulings Relating to Crisis/Hostage Negotiation
3:00 p.m.—5:00 p.m.	Evaluating Threat/Risk Assessment During an Incident and Charting It

## Thursday, March 2, 2023—Mark Lowther

8:00 a.m.—9:30 a.m.	Role Play Instructions and Set Up for Scenarios
9:30 a.m.—12:00 p.m.	Role Plays
12:00 p.m.—1:00 p.m.	<b>Lunch (On Your Own)</b>
1:00 p.m.—5:00 p.m.	Role Plays

## Friday, March 3, 2023—Mark Lowther

8:00 a.m.—8:30 a.m.	Written Testing Instructions and Test Hand-out
8:30 a.m.—9:30 a.m.	Written Test
9:30 a.m.—10:30 a.m.	Video (While Tests are Graded)
10:30 a.m.—11:30 a.m.	Essay Assignment Introduction and Questions
11:30 a.m.	<b>Certificate Presentation</b>

\*\*Agenda is an Outline, Class Discussion and Interaction Can Influence Timeline\*\*

Cut Along Dotted Line

## 3 Ways to Register for a Seminar!

### Ways to Register

1. **Register Online:** WWW.LLRMI.COM

2. **Fax Form:** 317-386-8228

3. **Mail Form to:**

Legal and Liability Risk Management  
700 N. Carr Rd., # 595  
Plainfield, Indiana 46168

Federal ID: 81-0692135

If you have any questions please call

**317-386-8325**

Upon receiving your registration we will send an invoice to the department or agency.

Checks, Claim Forms, Purchase Orders should be made payable to: LLRMI

**Seminar Title:** Hostage Negotiator Certification Phase 2

**Instructors:** Mark Lowther and James Arey

**Seminar Location:** ILEAS Training Center  
1701 East Main Street  
Urbana, Illinois 61802

**When:** February 27, 28, March 1, 2 & 3, 2023

**Registration Time:** 8:00 a.m. (February 27, 2023)

**Hotel Reservations:** Comfort Suites, Urbana  
2001 North Lincoln  
I-74, Lincoln Avenue Exit  
Urbana, Illinois 61801  
1-217-328-3500  
\$85.00 Single or Double (plus tax)

**Registration Fee** \$525.00 Includes Hostage Negotiator Certification Phase 2, Printed Training Manual & Certificate of Completion.

**Seminar ID**  
**#16081**

**Note:**  
To receive special room rates, please identify yourself with **LLRMI Group Code: HOH**

**Names of Attendees 1.** \_\_\_\_\_

2. \_\_\_\_\_

3. \_\_\_\_\_

4. \_\_\_\_\_

**Agency** \_\_\_\_\_

**Invoice To Attn:** \_\_\_\_\_  
(Must Be Completed)

**Address** \_\_\_\_\_

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